

National Association of Benefits and Insurance Professionals

Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

July 2024 - June 2025

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
Interest-Savings, Short-term CD	2,154.87	3,000.00	71.83 %
Medicare or Ethics Summit			
M/E Attendee Seattle		7,500.00	
M/E Attendee Spokane		7,500.00	
M/E Exhibitor/Sponsor		16,000.00	
Total Medicare or Ethics Summit		31,000.00	
NAHU Dues	7,815.31	21,120.00	37.00 %
Program Income			
Day on the Hill		500.00	
Total Program Income		500.00	
Symposium Income			
Seattle Symp. Attendee		7,500.00	
Silent Auction	175.00	2,500.00	7.00 %
Spokane Symp Attendee		7,500.00	
Sponsor		4,500.00	
Vendor Exhibitor		11,750.00	
Total Symposium Income	175.00	33,750.00	0.52 %
Total Income	\$10,145.18	\$89,370.00	11.35 %
GROSS PROFIT	\$10,145.18	\$89,370.00	11.35 %
Expenses			
Conferences			
Administrative Fund		500.00	
Annual Convention	970.00	10,000.00	9.70 %
Cap Conf.		10,000.00	
Total Conferences	970.00	20,500.00	4.73 %
Lobbyist			
Lobbyist Fee	21,000.00	42,000.00	50.00 %
Lobbyist Expense		500.00	
WAHU PAC		3,000.00	
Total Lobbyist	21,000.00	45,500.00	46.15 %
Operations			
Accounting Fees		1,100.00	
Business Registration Fees		20.00	
Credit Card Fees		1,800.00	
Insurance - Liability, D and O	1,600.00	1,600.00	100.00 %
Office Support	4,652.50	9,500.00	48.97 %
Sponsorships	1,000.00	2,800.00	35.71 %
Web site	605.75	500.00	121.15 %
Total Operations	7,858.25	17,320.00	45.37 %
Program event			
Day on the Hill		1,500.00	

National Association of Benefits and Insurance Professionals

Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

July 2024 - June 2025

		TOTAL	
	ACTUAL	BUDGET	% OF BUDGET
Total Program event		1,500.00	
Symposium			
Medicare or Ethics Summit Expense		15,000.00	
Symposium Expense	1,210.00	15,000.00	8.07 %
Symposium Speaker Expense		3,000.00	
Total Symposium	1,210.00	33,000.00	3.67 %
Total Expenses	\$31,038.25	\$117,820.00	26.34 %
NET OPERATING INCOME	\$ -20,893.07	\$ -28,450.00	73.44 %
NET INCOME	\$ -20,893.07	\$ -28,450.00	73.44 %